

## **Rochester & Genesee Valley Railroad Museum**

# INVESTMENTS POLICY

#### **Investment Policy**

for

#### Rochester & Genesee Valley Railroad Museum ("the Corporation")

#### Adopted October 4, 2017

#### 1. Purpose

The purpose of this policy is to set forth the standards and guidelines governing the investment and management of the Corporation's financial assets. A separate appendix sets forth standards and guidance for the expenditure of the Corporation's endowment funds. This policy is intended to be in accordance with the New York Prudent Management of Institutional Funds Act ("NYPMIFA").

#### 2. Financial Assets of the Corporation

The Corporation's financial assets consist of (a) funds intended to be used to cover its short-term operating and program expenses (the "Operating & Program Fund"), (b) reserve funds, which are funds to be held in reserve to support the Corporation's future operations, serve as a resource during economic downturns or provide an additional source of income to support and further the Corporation's mission (the "Reserve Funds"), (c) funds which have been restricted by the donor or the Corporation's Board of Trustees (the "Board of Trustees" or the "Board") for a specific purpose, but which do not have a restriction as to the timing of their expenditure (the "Restricted Funds"), and (d) funds received by the Corporation pursuant to a gift instrument<sup>2</sup> that are not wholly expendable by the Corporation on a current basis (the

<sup>1</sup> NYPMIFA does not require nonprofits to have an endowment spending policy. Accordingly, in lieu of creating a separate endowment spending policy, a nonprofit could place its policies and procedures governing the appropriation of endowment funds for expenditure directly in the nonprofit's investment policy. The nonprofit should ensure, however, that NYPMIFA's rules for appropriating endowment funds for expenditure are memorialized in a document that is shared with and approved by the Board and guides the Board's decisions with respect to such appropriation. The purpose provision of this policy should be revised accordingly if there is no separate spending policy.

In the context of an endowment fund, a gift instrument may be (i) a gift agreement between the donor and the Corporation creating or contributing to an endowment fund; (ii) the Corporation's solicitation materials in which the Corporation represents that funds received from the solicitation will be endowed funds; (iii) minutes of a Board of Directors meeting at which a donor's gift of endowed funds is announced; or (iv) any other record under which a fund is granted, transferred or conveyed to the Corporation containing a directive from the donor that makes the fund an endowment. Funds that are not restricted as to expenditure under the terms of a gift instrument but have been so restricted by action of the Corporation's Board of Directors (the "Board of Directors" or the "Board") are not endowment funds.

"Endowment Funds" and together with the "Operating & Program Fund," the "Reserve Funds" and the "Restricted Funds," the "Funds").<sup>3</sup>

Financial assets subject to a specific donor restriction as to the investment, management, use or expenditure of such assets shall be invested, managed, used and spent in accordance with the donor's restriction.

#### 3. Investment and Management Objectives and Guidelines

#### 3.1. Operating & Program Fund:

The Operating & Program Fund shall be invested with the objective of preserving its assets to cover operating expenses and realizing earnings in a way that allows for immediate liquidity to meet the Corporation's ongoing programmatic and operational needs. Operating & Program Fund assets may be maintained in the checking account that the Corporation uses for day-to-day operations and may be invested in other cash-equivalent investments, such as savings accounts, money market accounts, certificates of deposit with maturities appropriate for expected needs, Treasury bills and other investments that are relatively easy to liquidate. The Corporation's professional staff from time to time will review the allocation (or the methodology of allocation) of Operating & Program Fund assets between the Corporation's checking account and its other cash-equivalent investments, determining the appropriate allocation based on the Corporation's cash-flow needs, and regularly report such allocation to the Board. The Board may direct that changes be made to such allocation and will also consider from time to time whether the Corporation's Operating & Program Fund assets are sufficient to allow for the designation of a portion of such assets to the Reserve Funds.

#### 3.2. Reserve Funds:

The Reserve Funds shall be invested with the objective of preserving the long-term real purchasing power of the Funds' assets while realizing appropriate investment income. Reserve Funds' assets may be invested in certificates of deposit, Treasury bills, mutual funds, exchange traded funds, equities, fixed income securities and, as to an appropriate portion, cash equivalent investments.<sup>4</sup> The asset allocation of each of the Reserve Funds shall be determined from time to time by the Board of Trustees, in consultation with any managers or advisors if desired (unless it delegates such task to an external manager),

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<sup>&</sup>lt;sup>3</sup> NYPMIFA's rules governing the investment and management of a nonprofit's financial assets apply to the nonprofit's operating funds, as well as its reserve, restricted and endowed funds. (All such funds are referred to as "institutional funds" in NYPMIFA.)

<sup>&</sup>lt;sup>4</sup> This list, as well as the list of Restricted Fund assets and list of Endowment Fund assets set forth below, is not intended to be an exclusive list of the classes of investment assets in which the specific fund may be invested. In light of a nonprofit's particular circumstances, its board of directors may wish to expand the list of permissible investment assets for a specific fund and/or eliminate one or more of the suggested classes of investments or types of investments within a class.

which allocation shall reflect a proper balance of such Fund's investment objective, any risk tolerance standard and the need for liquidity.

#### 3.3. Restricted Funds:

The Restricted Funds shall be invested with the objective of preserving and enhancing the purchasing power of the Funds' assets while ensuring that liquidity requirements can be met. Restricted Funds' assets may be invested in certificates of deposit, Treasury bills, mutual funds, exchange traded funds, equities, fixed income securities and, as to an appropriate portion, cash equivalent investments. The asset allocation of each of the Restricted Funds shall be determined from time to time by the Board of Trustees, in consultation with any managers or advisors if desired (unless it delegates such task to an external manager), which allocation shall reflect a proper balance of such Fund's investment objective, any risk tolerance standard and the need for liquidity.

#### 3.4. Endowment Funds:

The Endowment Funds shall be invested with the objective of preserving the long-term real purchasing power of the Funds' assets while realizing appropriate investment income. Enowment Fund assets may be invested in certificates of deposit, Treasury bills, commercial paper, bankers acceptances, repurchase agreements, mutual funds, exchange traded funds, equities (including common stock, preferred stock, convertible securities and other equities, whether traded on an exchange or not publicly traded), fixed income securities, real estate, commodities, natural-resource related stock, hedge funds, alternate investment vehicles and, as to an appropriate portion, cash equivalent investments. The asset allocation of each of the Endowment Funds shall be determined from time to time by the Board of Trustees, in consultation with any managers or advisors if desired (unless the Board delegates such task to an external manager), which allocation shall reflect a proper balance of such Fund's investment objective, any risk tolerance standard and the need for liquidity.

#### 4. Diversification

Investments of each Fund will be diversified to limit the risk of loss resulting from the concentration of assets in a specific type of investment, specific maturity, specific issuer or sector unless the Board prudently determines that, because of special circumstances, the purposes of the Fund are better served without diversification. The Board shall review the diversification strategy periodically, *provided, however*, that it shall review any decision to not diversify as frequently as circumstances require but, at a minimum, annually.

5. Responsibilities of the Board of Trustees in Managing and Investing the Corporation's Financial Assets

In managing the financial assets of the Corporation, the Board of Trustees will act in good faith and with the care an ordinarily prudent person in like position would exercise under

similar circumstances. When making investment and management decisions, the Board shall consider the Corporation's purposes, as well as the purposes of the specific Funds.

In making decisions regarding management and investment of the Corporation's financial assets, the Board of Trustees, as required by applicable law, shall consider the following factors, if relevant:

- (1) general economic conditions;
- (2) the possible effect of inflation or deflation;
- (3) the expected tax consequences, if any, of investment decisions or strategies;
- (4) the role that each investment or course of action plays within the overall investment portfolio of the specific Fund;
- (5) the expected total return from income and the appreciation of its investments;
- (6) other resources of the Corporation;
- (7) the needs of the Corporation and the specific Fund to make distributions and to preserve capital; and
- (8) an asset's special relationship or special value, if any, to the purposes of the Corporation.

The Board of Trustees shall not make management and investment decisions regarding an individual asset in isolation but rather in the context of the specific Fund's portfolio of investments as a whole and as part of an overall investment strategy having risk and return objectives reasonably suited to the Fund and the Corporation. The Board shall make reasonable efforts to verify facts relevant to the management and investment of the Funds and may incur only costs that are appropriate and reasonable in relation to the assets, the purpose of the Corporation and the skills available to the Corporation.

Within a reasonable time after the Corporation's receipt of a gift of property or other financial assets, the Board shall make and carry out decisions regarding retaining or disposing of the property, or the rebalancing of the Fund or Funds applicable to such gift in order to ensure compliance with the purposes, terms, and distribution requirements of the Corporation (including the diversification requirements and other aspects of this policy) as necessary to meet other circumstances of the Corporation and the requirements of applicable law, subject to any restrictions imposed by the terms of the gift.

The Board may delegate one or more of its responsibilities with respect to the management and investment of the Corporation's financial assets to a committee of the Board or an officer or employee of the Corporation. Any such committee or individual to whom such responsibility is delegated shall report to the Board on a regular basis and shall be subject to direction by the Board. If such responsibilities are delegated to a committee or individual, the rights and obligations set forth in this policy applicable to the Board (other than the right to amend this policy) shall also apply to such committee or individual, subject to the right of the Board to review and revise any decision of such committee or individual, and reports required under this policy to be made to the Board may instead be made to the committee or individual, which or who shall in turn report to the Board on a regular basis.

#### 6. Delegation of Management and Investment Authority to an External Agent

To the extent it considers prudent, the Board may delegate management and investment decisions to one or more external agents, such as a bank, investment advisor, investment manager or custodian, except where prohibited by the terms of a gift instrument. The Board will act in good faith and with the care an ordinarily prudent person in like position would exercise under similar circumstances in (i) selecting, continuing or terminating any external agent (including assessing the agent's independence, including any conflicts of interest such agent has or may have; (ii) establishing the scope and terms of the delegation, including the compensation to be paid; and (iii) monitoring the agent's performance and compliance with the scope and terms of the delegation. The Board, in making the decision as to whether to delegate such functions to a specific external agent, shall conduct such due diligence as the Board deems appropriate, such as reviewing information regarding the external agent's experience, personnel, track record and proposed compensation as compared to appropriate peers. Any external agent to which management and investment authority is delegated owes a duty to the Corporation to exercise reasonable care, skill and caution to comply with the scope and terms of the delegation.

Any external agents shall provide the Board with reports on investment performance on a quarterly basis, at a minimum, and more frequently if so requested by the Board. The Board will assess at least annually the performance and independence of any external agent, including any conflicts of interest it may have. Any actual or potential conflicts of interest involving a member of the Board or officer or key employee of the Corporation with respect to the external agent must be disclosed and resolved pursuant to the Corporation's conflict of interest policy and any conflicts of interest the agent may have involving service to the Corporation (e.g., investment in deposits of a bank owned by the agent's brother) must also be disclosed to the Corporation. Any contract between the Corporation and an external agent involving delegation of investment authority shall be terminable by the Corporation at any time, without penalty, upon no more than 60 days' notice.

The Board of Trustees will also review from time to time the Corporation's arrangements with any investment managers, investment advisors, custodians and the banks and other entities with which the Corporation maintains its financial assets to ensure that the costs and fees associated with each such arrangement are appropriate and reasonable in relation to the assets, the Corporation's purposes and the skills available to the Corporation.

The Corporation will seek to ensure that any investment managers retained by the Corporation invest the Corporation's investment assets in accordance with this policy and any specific guidelines for the investment manager established by the Board of Trustees, which

<sup>&</sup>lt;sup>5</sup> For example, the nonprofit's Board should consider whether any director, officer or key employee has any business or personal relationships with the external agent that the Board might reasonably expect to interfere with

the Board's ability to properly monitor or assess the external agent's performance or receive independent investment advice from the external agent.

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may include return and risk expectations, asset allocations and investment strategies (including allowed and prohibited investments). Specific guidelines established for investment managers will be reviewed from time to time by the Board of Trustees and revised as necessary. Decisions as to the selection of individual investments, security size and quality, number of industries and holdings shall be left to the broad discretion of the investment manager, within the limits set forth in this policy and any specific guidelines established by the Board, and subject to the prudence standards under NYPMIFA.

# 7. Spending from Endowment Funds Decisions with respect to spending from the Corporation's endowment funds shall be made in accordance with the Endowment Spending Policy set forth in Appendix A of this policy.

#### 8. Review of Investment Policy

The Board will review this policy, and shall amend the policy, from time to time as necessary to reflect developments affecting the Corporation's finances and activities.

#### Appendix A

### **Endowment Spending Policy For**

#### Rocchester and Genesee Valley Railroad Museum (the "Corporation")

#### 1. Purpose

The purpose of this Endowment Spending Policy is to set forth the standards and guidelines governing spending from the endowment funds of the Corporation.

An endowment fund is any fund, or a part of a fund, that, under the terms of the gift instrument, is not wholly expendable by the Corporation on a current basis. Funds that are not restricted as to expenditure under the terms of a gift instrument but have been so restricted by action of the Corporation's Board of Trustees (the "Board of Trustees" or the "Board") are not endowment funds.

#### 2. Appropriating Endowment Funds for Expenditure

All spending from each of the Corporation's endowment funds will comply with any donor restrictions on spending imposed on such fund and with the New York Prudent Management of Institutional Funds Act ("NYPMIFA"). In creating an endowment fund, the donor also may have restricted the purpose or purposes for which funds from the endowment may be spent. All decisions regarding expenditures from an endowment fund restricted as to purpose must comply with such purpose restrictions. Expenditures from endowment funds that are not restricted as to purpose may be used for any purposes of the Corporation.

Decisions to appropriate funds from each endowment for expenditure <sup>2</sup> or to accumulate such funds shall be made only by the Board of Trustees. The Board may authorize a committee of the Board to assist the Board in carrying out its responsibilities with respect to the expenditure of the Corporation's endowment funds. Such committee may be authorized to make recommendations to the Board of Trustees regarding the expenditure of the

<sup>&</sup>lt;sup>1</sup> In the context of an endowment fund, a gift instrument may be (i) a gift agreement between the donor and the Corporation creating or contributing to an endowment fund; (ii) the Corporation's solicitation materials in which the Corporation represents that funds received from the solicitation will be endowed funds; (iii) minutes of a Board of Directors meeting at which a donor's gift of endowed funds is announced; or (iv) any other record under which a fund is granted, transferred or conveyed to the Corporation containing a directive from the donor that makes the fund an endowment.

Under NYPMIFA, the assets in the Corporation's endowment fund may not be spent until they are "appropriated for expenditure" by the Corporation. Although the term is not defined in NYPMIFA, an appropriation is generally understood to mean a decision by the board of directors to release a portion of an endowment from the donor-imposed restriction on spending, thus authorizing it to be spent in accordance with the terms of the gift instrument. Funds appropriated for expenditure need not be spent immediately; they may be appropriated on one date and spent at a later date or over time.

Corporation's endowment funds but the final decision as to such matters shall be made by the Board.<sup>3</sup> The Board committee, in making a recommendation to appropriate funds from each endowment for expenditure or to accumulate such funds, and the Board of Trustees, in making a decision to appropriate funds from each endowment for expenditure or to accumulate such funds, must act in good faith with the care that an ordinarily prudent person in a like position would exercise under similar circumstances, and must (a) consider the uses, benefits, purposes and duration for which the endowment fund was established and (b) consider each of the following factors, if relevant:

- (1) the duration and preservation of the endowment fund;
- (2) the purposes of the Corporation and the endowment fund;
- (3) general economic conditions;
- (4) the possible effect of inflation or deflation;
- (5) the expected total return from income and the appreciation of investments;
- (6) other resources of the Corporation;
- (7) where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Corporation; and
- (8) the Corporation's investment policy.

In accordance with NYPMIFA, decisions to appropriate endowment funds will be made on a fund-by-fund basis and in accordance with any specific directives on spending that the donor has imposed. Should the number of the Corporation's endowment funds become large enough that making annual appropriation decisions on a fund-by-fund basis becomes unduly burdensome or cumbersome, the Board of Trustees or a Board committee so authorized by the Board, may classify the Corporation's endowment funds into groups of similarly situated funds for the purpose of allowing the Board, in accordance with the prudence standard set forth above, to determine each year an appropriate spending rate that should be applied to each such group of similarly situated funds. The factors that the Board or Board committee may consider in determining classes of similarly situated funds include: (i) the purposes of the funds as stated in the gift instruments; (ii) spending restrictions imposed by donors in the gift instruments; (iii) the durations of the funds; (iv) whether the funds are invested similarly; (v) the financial conditions of the funds; and (vi) such other factors as the Board or Board committee determines are relevant under the circumstances.

<sup>&</sup>lt;sup>3</sup> There is some uncertainty whether the decision to appropriate endowment funds for expenditure or to accumulate such funds can be delegated to a board committee, such as the executive committee or finance committee. NYPMIFA specifically authorizes the delegation of board investment-related responsibilities to board committees and outsiders but is silent on whether the appropriation decision can be delegated. Section 712 of the N-PCL, however, specifically allows delegation of most board duties to board committees and, accordingly, could be seen as providing the board with the power to delegate the appropriation decision to a board committee. We understand that the Charities Bureau is intending to issue guidance on this issue. Until such guidance is issued, it may be best to ensure that the final decision with respect to any appropriation or accumulation of endowment funds is made by the board of directors.

The Board of Directors or the Board committee shall review from time to time the classes of similarly situated funds and the composition of each such group to ensure that such funds are properly classified.

Specific donor directives on spending may preclude classification of an endowment fund into any class of similarly situated funds. When making an appropriation recommendation or decision from an endowment fund that includes such specific donor directives on spending, the Board committee, in making its recommendation, and the Board of Trustees, in making its decision, shall consider the endowment fund separately and appropriations from such endowment fund will be made in accordance with any specific directives on spending that the donor has imposed.

#### 3. Documenting Spending Deliberations

The Board committee, if any, and the Board of Trustees each shall keep a contemporaneous record of its decisions regarding the appropriation of endowment funds for expenditure, describing the nature and extent of the consideration that the committee or Board gave to each of the eight factors listed in Section II above.

Under NYPMIFA, unless permitted by the donor in the gift instrument, an annual distribution from an endowment fund created on or after September 17, 2010 in an amount exceeding seven (7) percent of the fair market value of the fund, calculated based on market values determined at least quarterly and averaged over a period of at least the last twenty quarters ending with the last quarter of the fiscal year preceding the distribution (or for the number of quarters in existence for endowments more recently created), will create a rebuttable presumption that such distribution was imprudent. Accordingly, should the Board committee recommend and/or the Board of Trustees decide, after acting in accordance with NYPMIFA's prudence standard as set forth above, that making an annual distribution in excess of seven (7) percent from such endowment fund is prudent, the Board committee and the Board each shall ensure that the contemporaneous written record documenting its recommendation or decision includes a detailed statement of the basis upon which the Board committee and/or Board determined that such annual distribution was prudent.

#### **Appendix B: Management of Investments Policy**

#### 1. Purpose

While the primary policy provides the basic requiremnts of the Board, and any possible employeed investment agency, it is the desire of the Corporation to delegate the oversight of investments to the Invest Committee. The primary objective of the committee shall be to ensure the direction of investment set forth but the board is carried out.

#### 2. Responsibilities

#### 2.1. Responsibilities of the Board

The Board shall ensure that its fiduciary responsibilities concerning the proper management of RGVRRM's institutional funds are fulfilled through appropriate investment structure, internal and external management, and portfolio performance consistent with all policies and procedures. Based on the advice and recommendations of the Investment Committee, the Board shall:

- 2.1.1. Select, appoint and remove members of the Committee.
- 2.1.2. Approve investment policies and objectives that reflect the long-term investment-risk orientation of the endowment.

#### 2.2. Responsibilities of the Investment Committee

Members of the Investment Committee are not held accountable for less than desirable outcomes, rather for adherence to procedural prudence, or the process by which decisions are made in respect to endowment assets. In consideration of the foregoing, the Committee is responsible for the development, recommendation, implementation and maintenance of all policies relative to RGVRRM's institutional funds an shall:

- 2.2.1. Develop and/or propose policy recommendations to the Board with regard to the management of all institutional funds.
- 2.2.2. Recommend long-term and short-term investment policies and objectives for our institutional funds, including the study and selection of asset classes, determining asset allocation ranges, and setting performance objectives.
- 2.2.3. Determine that institutional funds are prudently and effectively managed with the assistance of management and any necessary investment consultants and/or other outside professionals, if any.
- 2.2.4. Monitor and evaluate the performance of all those responsible for the management of institutional funds.
- 2.2.5. Recommend the retention and/or dismissal of investment consultants and/or other outside professionals.

- 2.2.6. Receive and review reports from management, investment consultants and/or other outside professionals, if any.
- 2.2.7. Periodically meet with management, investment consultants and/or other outside professionals management, investment consultants and/or other outside professionals.
- 2.2.8. Convene regularly to evaluate whether this policy, investment activities, risk management controls and processes continue to be consistent with meeting the goals and objectives set for the management of institutional funds.

#### 2.3. Responsibilities of Management

Management shall be responsible for the day-to-day administration and implementation of policies established by the Board and/or the Investment Committee concerning the management of institutional funds. Management shall also be the primary liaison between any investment consultants and/or other outside professionals that may be retained to assist in the management of such funds. Specifically, management shall:

- 2.3.1. Oversee the day-to-day operational investment activities of all institutional funds subject to policies established by the Board and/or the Investment Committee.
- 2.3.2. Contract with any necessary outside service providers, such as: investment consultants, investment managers, banks, and/or trust companies and/or any other necessary outside professionals.
- 2.3.3. Ensure that the service providers adhere to the terms and conditions of their contracts; have no material conflicts of interests with the interests of RGVRRM; and, performance monitoring systems are sufficient to provide the Investment Committee with timely, accurate and useful information.
- 2.3.4. Regularly meet with any outside service providers to evaluate and assess compliance with investment guidelines, performance, outlook and investment strategies; monitor asset allocation and rebalance assets, as directed by the Investment Committee and in accordance with approved asset allocation policies, among asset classes and investment styles; and, tend to all other matters deemed to be consistent with due diligence with respect to prudent management of institutional funds.
- 2.3.5. Comply with official accounting and auditing guidelines regarding due diligence and ongoing monitoring of investments, especially alternative investments. Prepare and issue periodic status reports to the Board and the Investment Committee.

#### **Appendex C: Guidelines for Investing**

#### 1. Guidelines for Investing

The investment goal of the total return fund is to achieve a total return (income and appreciation) of 5% after inflation, over a full market cycle (3-5 years). The following guidelines apply to the three main investment asset classes:

#### 1.1. Cash Equivalent Funds

Since changes in law of October 2016, the use of Money Market funds themselves have become a poor choice for investment by corporations. Other short-term mechanisms may still be viable as deemed appropriate. These funds should only be used for money that will be needed within the next couple of months.

#### 1.1.1. Allowable Range

Minimum 0%; Maximum 45% of total assets

#### 1.2. Equities

The equity component of the portfolio will consist of high-quality equity securities traded on the New York, NASDAQ or American Stock exchanges. The securities must be screened for above average financial characteristics such as price-to-earnings, return-on-equity, debt-to-capital ratios, etc.

#### 1.2.1. Equity Diversification

No more than 5% of the equity portion of the account will be invested in any one issuer. As well, not more than 20% of the equity portion of the account will be invested in stocks contained within the same industry.

1.2.2. It is acceptable to invest in an equity mutual fund(s) adhering to the investment characteristics identified above, as long as it is a no-load fund, without 12(b)(1) charges, which maintains an expense ratio consistent with those other funds of similar investment styles as measured by the Lipper and/or Morningstar rating services.

#### 1.2.3. Prohibited equity investments

Prohbited equity investments include: initial public offerings, restricted securities, private placements, derivatives, options, futures and margined transactions.

Exceptions to the prohibited investment policy may be made only when assets are invested in a Mutual Fund(s) that periodically utilizes prohibited strategies to mitigate risk and enhance return.

#### 1.2.4. Allowable Range

Minimum 25%; Maximum 60% of total assets

#### 1.3. Fixed Income

Bond investments will consist solely of taxable, fixed income securities that have an investment-grade rating (BBB or higher by Standard & Poor's and Baa or higher by Moody's) that possess a liquid secondary market. If the average credit quality rating disagrees among the two rating agencies, then use the lower of the two as a guideline.

#### 1.3.1. Fixed Income Diversification

No more that 5% of the fixed income portfolio will be invested in corporate bonds of the same issuer. As well, not more than 20% of the fixed income portfolio will be invested in bonds of issuers in the same industry.

The maximum average maturity of the fixed income portfolio will be 10 years, with not more than 25% of the bond portfolio maturing in more than 10 years.

#### 1.3.2. Prohibited Securities

Prohibited securities include: private placements, derivatives (other than floating-rate coupon bonds), margined transactions and foreign denominated bonds.

Exceptions to the prohibited investment policy may be made only when assets are invested in a Mutual Fund(s) that periodically utilizes prohibited strategies to mitigate risk and enhance return.

#### 1.3.3. Allowable Range

Minimum 35%; Maximum 75% of total assets

#### 2. Performance Measurements Standards

The benchmarks to be used in evaluating the performance of the two main asset classes will be:

#### 2.1. Equities

S&P 500 Index- Goal: exceed the average annual return of the index over a full market cycle (3-5 years)

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#### 2.2. Fixed Income:

Lehman Brothers Government/Corporate Index- Goal: exceed the average annual return of the index over a full market cycle (3-5 years).

2.3. It will be the responsibility of the Investment Committee of the Board of Trustees to regularly review the performance of the investment account and investment policy guidelines, and report to the Board of Trustees at least quarterly with updates and recommendations as needed.